



# Energy storage equipment procurement





## Overview

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This chapter supports procurement of energy storage systems (ESS) and services, primarily through the development of procurement documents such as Requests for Proposal (RFPs), Power Purchase Agreements (PPAs), and term sheets.

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Under the New York State Public Service Commission's Energy Storage Order, the six investor-owned utilities (IOU) in New York must issue an initial request for proposals (RFP) in 2019, and subsequent RFPs annually as necessary, to competitively procure bulk energy storage dispatch rights for up to.

**Battery Energy Storage System Procurement Checklist** This checklist provides federal agencies with a standard set of tasks, questions, and reference points to assist in the early stages of battery energy storage systems (BESS) project development. The checklist items contained within are intended.

chapter offers procurement information for projects that include an energy storage component. The material provides guidance for different ownership models including lease, Power Purchase Agreement (PPA), or Owner Build and Operated (OBO). It also includes contracting strategies for OBO projects.

In this Energy Storage News Webinar, CEA's energy storage experts take a deep dive into BESS procurement strategies with guidance and advice on how to navigate this complex landscape. Navigating the energy storage procurement process can be a daunting task. Developers have many obstacles to face.

In an era where the electric power generation industry is rapidly embracing renewable energy sources and advanced technology, energy storage system procurement has become a strategic priority. As an Energy Storage Engineer, your role has evolved to integrate technical expertise with the analytical.

Successful battery energy storage procurement requires a detailed, strategic approach that goes far beyond simply choosing the lowest bidder. For project developers, EPCs, and utilities, navigating this process means focusing on the most



critical component: the battery itself. A well-defined.



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### Department of Energy

Battery Energy Storage System Procurement Checklist. This checklist provides federal agencies with a standard set of tasks, questions, and reference points to assist in the early stages of ...

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### [Energy Storage Procurement: A Detailed Guide](#)

Explore best practices for energy storage system procurement in electric power generation with insights for engineers.

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### [A 2025 Update on Utility-Scale Energy Storage ...](#)

While the energy storage market continues to rapidly expand, fueled by record-low battery costs and robust policy support, challenges ...

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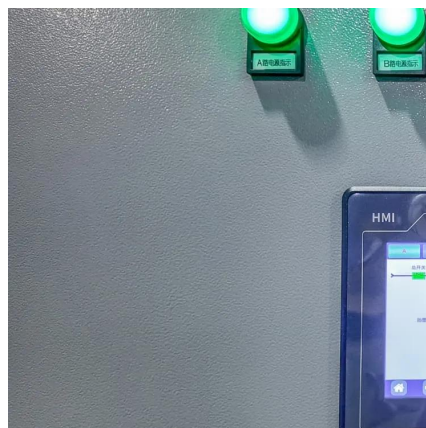


### [A 2025 Update on Utility-Scale Energy Storage Procurements](#)

While the energy storage market continues to rapidly expand, fueled by record-low battery costs and robust policy support, challenges still loom on the horizon--tariffs, shifting ...



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## The Energy Storage Supply Landscape: A Guide to BESS Procurement

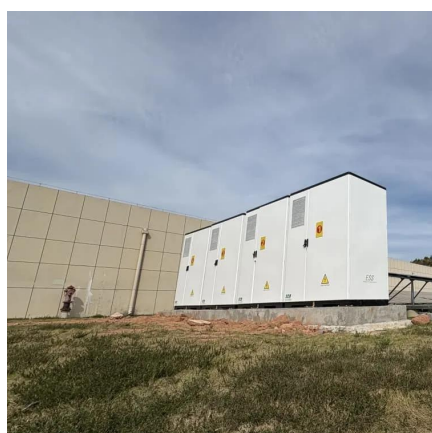
In this Energy Storage News Webinar, CEA's energy storage experts take a deep dive into BESS procurement strategies with guidance and advice on how to navigate this ...

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## New York launches 1GW large-scale energy storage procurement

Applications are invited for New York's first competitive solicitation for a gigawatt of grid-connected energy storage facilities.

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## [Overview of the BESS Procurement Guide](#)



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While a comprehensive SCRM program is recommended, given the criticality of implementing immediate near-term controls, three critical foundational elements are presented for ...

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### **Battery Energy Storage Procurement**

A well-defined procurement strategy ensures you acquire a battery energy storage system (BESS) that not only meets technical requirements but also delivers long-term value, ...

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### **[New York Kicks Off Bulk Energy Storage Procurement](#)**

On July 28, 2025, Governor Kathy Hochul announced the launch of New York State's first bulk energy storage competitive solicitation.

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### **Utility Procurement**

New York State aims to reach 1,500 MW of energy storage by 2025 and 6,000 MW by 2030. Energy storage is essential for creating a cleaner, more efficient, and resilient electric grid.

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